



VALUABLE MANAGERS FOR CHALLENGING COMPANIES

EXECUTIVE SEARCH IN EXCELLENCE MODE

GENUINE
PARTNERSHIP



METHOD
AND CREATIVE TWIST



FINE SHADES
OF MEANING

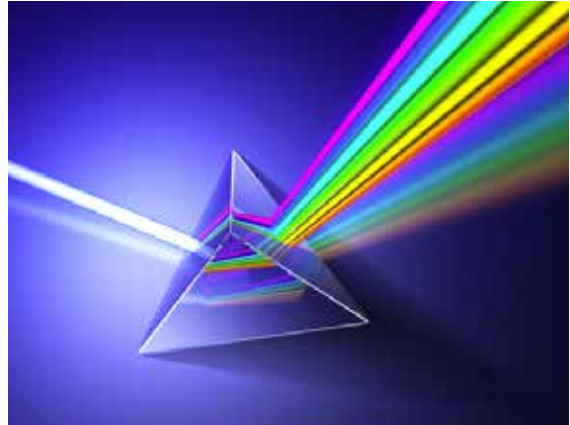


THE PERFECT
MATCH





GENUINE PARTNERSHIP - Genuine partnership is a philosophy at Quest. Close to Companies, eager to meet competent and conscious Managers. And close to individual executives, who wish to carefully build their own career path.



METHOD AND CREATIVE TWIST - Effectively identifying and evaluating a Manager does not come by chance. At Quest, we start from a rigorous procedure combined with a deep understanding of the areas of business, all blended with a particular flair!



FINE SHADES OF MEANING - The combination between business strategy and the quality of the resources is a key factor of success for a Company. That is why we care of every detail, in order to promote the winning organizational solution.



THE PERFECT MATCH - Sometimes the future of a Company hangs on placing the right person in a key managerial role. At the same time, a bright managerial future is often determined by the right opportunity. Quest is involved with passion in this delicate and fascinating task: make them meet at the right time.

EVERYDAY CHALLENGES

Quest measures itself in the executive search with a methodology refined over time and proven by the work of well-balanced team of professionals. A flexible structure, a consultant approach, an expert eye in the candidates evaluation, a rigorous procedure, a wide network of contacts and then, quite simply, flair and sheer determination: all these help us to achieve results even in the hardest searches.

ACTIVITIES

1

EXECUTIVE SEARCH

Quest challenge: facilitating the match between the Company and the Manager through the combination of business strategy and the quality of the resources.

- analysis of the position and of relevant organizational context
- mapping of the target companies
- candidates identification and contact
- candidates evaluation
- short list presentation
- follow-up.

2

ASSESSMENT

Our main skill is the assessment of managers with respect to the objectives of any organization. We follow the most accurate method:

- analysis of the organizational context
- evaluation sessions, by the appropriate methodology
- processing of results and drafting of the report
- supplementary action.

3

MENTORING

Quest works to bring out and enhance the manager's personal and professional skills. A structured path to achieve new career goals.

NEW

Career Mentoring Path

To accompany managers and executives in new phase of confrontation and in comparison with the labor market, Quest has embarked on an innovative program in collaboration with SCOA, The School of Coaching. It is aimed at those who are facing specifically the next professional step.

HISTORY

From the entrepreneurial idea of Luisa Valentini, Quest was founded in 2002 as the dedicated executive search division of a well-established group working in the selection field. It quickly established itself as a key player in the head hunting business. In 2014 it has become an independent reality projected towards an international development.

BUSINESS AREAS

Quest expertise covers all business sectors, with some areas of election:

▲ LUXURY

An exclusive universe reserved for those who know certain unwritten rules.

▲ PUBLISHING

Communicate with extreme balance between form and content.

▲ FASHION

In search of the precious mix of passion, dedication and prompt attitude to challenges.

▲ NEW TECHNOLOGIES

A strongly growing field linked to the future.

▲ RETAIL

The deeply changing sector, between trade and new way of socialization.

▲ MANUFACTURING

Strength and managerial skills in the age of the new economy.

▲ CONSUMER GOODS

The ability to anticipate the tastes of the general public.

▲ SERVICES

Because the extremely vast area of the service sector requires specific competences.

ABOUT US

LUISA VALENTINI - Partner and CEO

After a Degree in Philosophy and a Master in Business Administration, she started her career in the Zanussi Group, responsible for organization and training activities, as Head of Group Training. In 1987 she moved across to the executive search sector both as a Partner in a major international company and as Managing Director of a leading Italian player. In 2002 she joined Arethusa & Partners to dedicate herself to developing Quest. Since 2014 she is the Owner of Quest, now an independent company.

ROSARIA INVERNIZZI - Associate

After graduating in Economics and Social Sciences at Bocconi University, she began working in the office studies of Arthur D. Little as a Research Analyst. In 1999 she moved to Executive Search at Egon Zehnder, as a Research Associate & Knowledge Manager and to Iama Human Resources as a Consultant. From 2007 she works in Quest, initially as Head of the Research Team and then as Associate coordinating national and international projects.

CONTACTS

WHERE WE ARE



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